

June 22-23 – Spring Leadership Summit (Toronto, Canada) – Two Perspectives

Reported by Joanie Zimmer, Vice President of Title Source Commercial Counsel

Female real estate moguls attended the two-day event that started with a general meeting. CREW members were able to ask representatives from the national office questions and offer suggestions, and was followed by a welcome reception and dining at one of Toronto's top restaurants. The final day of the event was dedicated to networking, development training and keynote speakers. Cheryl Cran, George Pincus and Toni Rossi all spoke on subjects ranging from leadership and personal branding, negotiating and public sector real estate.

"It was an amazing opportunity to network and talk with other women in the real estate industry," "The leadership points presented by the speakers are actions that can be utilized by anyone looking to become a more effective leader." The two day summit concluded leaving attendees empowered and excited to meet again in Houston for the National Convention in October.

[http://www.titlesource.com/blog/2017/07/global-female-leaders-conference/\[titlesource.com\]](http://www.titlesource.com/blog/2017/07/global-female-leaders-conference/[titlesource.com])

Reported by Judith A. Mondry, CPA, Waltham CPAs

This was my first CREW Network event and it was well worth the time. We had 7 members from CREW Cleveland attend the program. It was great to spend time with them and also meet CREW members from across the US, Canada and UK. The CREW Toronto members all wore maple leaf red and white scarfs so it was easy to identify them if we had any questions about the summit. The summit had about 300 members in attendance. Since Cleveland will be hosting the Leadership Summit 6/21/18 and 6/22/18, it was nice to experience the summit in Toronto.

The first day included sessions on Best Practices and a Leadership Meeting with discussions on Program, Finance, and Membership. We all met for a reception network before proceeding to Dine-Arounds. I chose a Mediterranean cuisine restaurant Byblos which was a family style sharing of our meal including three different samples each of four courses. We had about 15 CREW members attend and it was nice to share a meal with them. Great restaurant choice!!

The second day began at 6:00 a.m. with a 3-mile NetWalk with about ten other CREW members. The first session included CREW Network 2017 Council and Business Meeting, Industry Research Update, Convention Update to be held in Houston in October this year, Sponsor and Leadership Recognition, Nominating Committee Process, Foundation Update and 2017 Scholarship Selection Announcements. This was followed by an excellent presentation on Authentic Leadership Skills. A key take-away was that leaders delegate and trust people. True leaders use "we approach" versus "me approach" to share with others and help them grow. It is also essential to adapt to other people's personalities since we all have different styles. The Network lunch session included a speaker on Ontario infrastructure. The last session was a development training session on Negotiating Skills. There was another reception before attending Dine-Arounds. I chose to go to Miku Dine-Around with about 8 other members which was very nice.

It was great to meet so many intelligent, hard-working women that are professionals in the commercial real estate business. Thank you CREW Cleveland for the scholarship that helped with the costs to attend

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